

**2019 Chapter Presentation Program Speakers**

**Current Speakers Topics Track**

Adam Gibson, CMKBD Professional Photographer: Be One or Hire One to Increase Sales Sales & Marketing

 Designing a Healthy Home (and we don’t mean emotionally) Design & Inspiration

Andre Boykin The Five C’s of Winning Posture Business Management

Eliminating Team Dysfunction Business Management

 Capturing the Extraordinary Business Management

 Are You Transitioning or Transforming Business Management

 MisFit to RightFit: How to Ensure Maximum Performance Business Management

 Planning for Tomorrow’s Leaders Today Business Management

 Going Beyond Customer Satisfaction to Create Customer Advocates Focus on the Customer

 Leadership Strategies for Performance and Engagement Business Management

Bridget Beuche Finding Your Clients Individual Cook's Perspective Through Food and Design Focus on the Customer

Christopher Grubb Couples Retreat: Designing a Bathroom for Two through Successful Negotiations Design & Inspiration

 Luxury Appointments Elevate Bath Projects into Lucrative Profit Centers Design & Inspiration

 Designer Bath Secrets: Satisfying the Appetite for a Luxury Lifestyle Design & Inspiration

 Beyond the Surface: Which Surfacing Materials Add Texture, Drama and Luxury Design & Inspiration

 From Main Street to Rodeo Drive – What are the Enticing and Exquisite Elements Design & Inspiration

 The 5 P’s for Design Success Design & Inspiration

 Designers, Contractors and Architects: Creating Relationships and Partnerships Design & Inspiration

 Luxurious Baths and the New Norm Design & Inspiration

Dawn DeLuca, AKBD What's New…What's Next Design & Inspiration

 Europe Exposed! Salone Del Mobile.Milano Design & Inspiration

 Designing & Building with Innovation in Mind Design & Inspiration

 Kitchens: Designing for Adaptable Design & Living in Place Design & Inspiration

 Home Technology, Automation & Connectivity: Solutions for Living in Place Design & Inspiration

DeAnna Radaj How Small Talk Leads to Big Talk Sales & Marketing

 Your Business’s Big Why: Why You Do What You Do Sales & Marketing

 Polish Your Presentation Skills to Shine Business Management

 Healthy Kitchen & Bathrooms for the Health of the Home and Family Design & Inspiration

Denise Butchko Closet Design Beyond Measure Design & Inspiration

 Beyond the Selfie: Leveraging Pics and Video for Increased Business Sales & Marketing

 Strategies for Executing Effective Social Media Sales & Marketing

 Increase Your Sales Through Showroom Marketing Sales & Marketing

 How to Use Email Marketing (Your Newsletter) to Get More Business Sales & Marketing

Doug Walter, AIA Lighten Up: Creative Ways to Daylight your Kitchens & Baths Design & Inspiration Rewriting the Rules on Kitchen Lighting Design & Inspiration

 Lighting the Way to Improved Wellness at Home Design & Inspiration

Erik Listou, CLIPP, CAPS, It Takes a Village – Creating Interprofessional Teams Business Management

 CAASH, CGR, CGP, CR,LDST Creating Sales Opportunities through Better Communication & Body Language Business Management

Fred Reikowsky Managing Business Growth for Profitability and Sanity Business Management

 Help – I’m Too Busy, Overcoming the Tyranny of Busyness Business Management

Grace Jeffers Man-Made Natural Design & Inspiration

 Global Forestry 101 Design & Inspiration

 The Future of Materials Design & Inspiration

Jamie Gold, CKD, CAPS The Wellness Market Sales & Marketing

Jan Neiges, CKD Selling to Design by NOT Designing to Sell Sales & Marketing

Janne Mahan Full Steam Ahead in the American Kitchen Sales & Marketing

Jeffrey Dross How to Select Kitchen & Bath Lighting Design & Inspiration

 Light, Lighting and Health Design & Inspiration

Jennifer Gilmer, CKD Holistic Kitchen Design Design & Inspiration

Joe Cain Sustainable Kitchen Design - What More Can We Do? Design & Inspiration

Jon Goldman Taking Your Business to the Next Level Business Management

Jonas Carnemark, CKD Balancing Luxury and Budget Design & Inspiration

Kate Bailey What’s Trending in Lighting Design & Inspiration

Kathryn Grube Color's Impact on the 17 Elements + Principles of Design Design & Inspiration

 The Psychological and Physiological Effects of Color in Design Design & Inspiration

 An Exploration of 2019 Global Color Trends Design & Inspiration

Kelly Inglis Healthy Lighting and How to Take Control Design & Inspiration

 Is This Enough Light? … The Most Commonly Asked Question! Design & Inspiration

Lauren Levant Leveraging Artisan Work in Your Designs Design & Inspiration

 Designer Health: Meeting the Demands of Luxury and Lifestyle Design & Inspiration

Liesbet Trappenburg You Are Not Your Job! Preventing Burn Out to Create Work/Life Balance Business Management

 Intuitive Leadership & Decision Making Business Management

 Your 4-Word Business Plan:Rediscover Your Inspiration & Reinvent Your Business Business Management

Louie Delaware, CLIPP, Living in Place – The HOW-TO for Universal Design and Aging in Place Design & Inspiration

 BSME, MBA, ACPC, CAPS

Maria Stapperfenne, CMKBD Communication Bling Sales & Marketing

 Designing for Independence and Dignity Without Talking About it Design & Inspiration

Paula Kennedy, CMKBD Ignite Creativity Design & Inspiration

 Micro Size Me: Downsizing is a New Reality Design & Inspiration

 Spoiler Alert: Kitchen Waste Food Design & Inspiration

 Tech Meets My Parents – Smart Kitchen & Baths Aid Independent Living Design & Inspiration

Peter Albanese, CKBD From Measurements to Concept, How You Can Rise Above Your Peers Design & Inspiration

Randy Krebs The 2 Most Important People in Any Organization and the 6 Levels of Customer Focus on the Customer

 Service

Rebecca Sutton Navigating Social Media and Creating Your Content Calendar Sales & Marketing

Rene Clawson Networking in Person and Digitally Sales & Marketing

Richard Landon, CMKBD Wish List Lacks Design & Inspiration

 Space Therapy: Designing the "Feels Right" Kitchen Design & Inspiration

 Transform, Satisfy & Inspire Design & Inspiration

Roseann Freitas What is Net Profit and How Do I Make It Business Management

Ross Dunn Maximizing SEO and Your Website Sales & Marketing

 How to Audit the Effectiveness of Your Online Presence Sales & Marketing

Russ Greene Outdoor Kitchen Design and Implementation Design & Inspiration

Ryan Herd What “Smart” Technology Does My Customer Need as They Age in Place? Design & Inspiration

 “Smart” Technology for the Millennium through the Baby Boomer and Beyond Design & Inspiration

 Can My “Smart” Home be Hacked? Design & Inspiration

Scott Koehler Smart Kitchen Design Design & Inspiration

 Mobile Apps for the Kitchen Business Business Management

 Augmented Reality in the Kitchen Design & Inspiration

Steven Strauss, AKBD Qualify More Effectively, Estimate Quickly, Get a Commitment Faster Sales & Marketing

 But We’ve Always Done it that Way Before Sales & Marketing

Tamara Myers, CR, LEED AP Creative Smallness: Thinking Big About Smaller Spaces Design & Inspiration

 Adaptive ReUse: Transforming the Old into the New Design & Inspiration

Tammy MacKay Lighting - A Designer's Perspective Design & Inspiration

 The Design Side of Lighting and Using it in an Unpredictable Fashion Design & Inspiration

 Getting Lighting Built: A Designer’s Perspective Design & Inspiration

Vanessa Dekoekkoek Blended Presentations: Capturing Creativity with Technology Design & Inspiration